

## 1. Application

- 1.1. The following Terms shall apply to all quotations, sales, and deliveries by the seller – also in cases where the buyer stipulates other terms and conditions. Any deviation from the following Terms shall only be valid subject to the written consent of the seller.
- 1.2. “The seller” refers to the entities: Schultz Seating Group A/S, Schultz Seating Poland Sp. Z o.o., Schultz Seating Furniture Tianjin Co., Ltd., and Beijing Schultz Seating Ltd.

## 2. Code of Conduct

- 2.1. The seller is committed to conduct business with respect for people and the environment and has adopted the 10 core principles of UN’s Global Compact to guide the Code of Conduct. The Code is available at:  
<https://schultz-seating.com/>

## 3. Prices

- 3.1. Price Offers are only binding for 30 days from the date of issue and will lapse unless they are accepted in writing within this time.
- 3.2. Prices are ex works and excluding V.A.T and packaging unless a written agreement is available. The seller reserves the right to alter prices before the time of delivery, if changes in price quoted by the seller as known on the day of quotation was given, or changes in exchanges rates, freight or customer rates, prices of raw materials, or other public taxes etc.
- 3.3. Some goods traded outside EU can be subject to V.A.T. deductions. Further information is available at:  
<https://ec.europa.eu>

## 4. Orders

- 4.1. Verbal and written order is not binding on the seller until the order confirmation is forwarded.
- 4.2. Unless the seller and the buyer agree to make changes in the basic agreement, the order confirmation shall be binding. In case of disagreement, the order confirmation shall be binding.
- 4.3. Orders may only be cancelled subject to written consent by the seller. The buyer shall pay any costs which the seller may have incurred.

## 5. Deliveries

- 5.1. Delivery is ex works.
- 5.2. If no other written agreement has been reached, the seller may choose form of transport.
- 5.3. If no other written agreement has been reached, the seller may choose time of delivery.
- 5.4. Delivery shall be regarded as complete if the seller has delivered 10% more or less than the quantity of the order.
- 5.5. The seller is exempt from liability, and thus entitled to postpone the delivery date, if any of the following situations occurs after the conclusion of the agreement and prevents the fulfillment of the agreement: industrial disputes and all other situations which are beyond the control of the parties concerned, such as fire, exceptional weather conditions, natural disasters, war, mobilization or unforeseen military call-up of similar dimensions, requisition, confiscation, foreign exchange restrictions, riots and disturbances, the lack of transport, general shortage of goods, power restrictions, and any defects or delays in connection with supplies from the seller, which are due to the situations stated in this clause.
- 5.6. If any obstacle to delivery, which is due to one or more of the situations mentioned above in clause 5.5, is expected to last for more than 3 months, the seller is entitled to cancel the agreement without this being regarded as a breach of contract.

5.7. If the buyer requires changes to be made in the original agreement, while work is in hand, the time of delivery will be postponed.

5.8. Any tasks to be performed by the buyer such as samples, dimension sketches, statements of weight etc., must be completed on time, if the time of delivery is to be met. If such tasks are not completed on time, the date of delivery will be postponed.

## 6. Transport insurance

6.1. Unless otherwise agreed, the buyer shall take out a transport insurance policy. Moreover, the buyer shall undertake to keep goods insured.

## 7. Delays by the buyer

7.1. If the buyer becomes aware that he will not be able to receive the goods by the stipulated date - or if a delay on his part is likely to occur – he shall forthwith notify the seller in writing, stating the cause of the delay and, wherever possible, the probable time when reception can take place.

7.2. Notwithstanding that the buyer fails to receive the goods at the stipulated time, any payment is conditional on the agreed time of delivery, as if delivery of the goods in question had taken place.

7.3. The seller must ensure that the goods are stored at the buyer’s expense and at the buyer’s risk. At the buyer’s request the seller must insure the goods at the buyer’s expense.

## 8. Defects

8.1. The seller undertakes for a period of 12 successive months after the date of delivery to rectify all defects in deliveries – cf. clause 8.5 below – due to construction, materials, or manufacture, and which are a result of mistakes that can be related to the seller. The buyer shall, without undue delay, notify the seller in writing of any defects after such defects have been identified.

8.2. The obligation to make repairs does not apply in situations where defects are due to the fact that the consignment has not been maintained and used in full accordance with the seller’s instructions, or if the consignment is used incorrectly or inappropriately, or if alterations or technical adjustments are made without the written consent of the seller.

8.3. Wearing parts are not included in the right of redress.

8.4. Costs in connection with installation and dismantling are not included in the right of redress.

8.5. If the buyer wishes to claim the right of redress, the seller is entitled to choose either at no cost to the buyer and within a reasonable period of time to replace the defective goods by supplying corresponding goods to the buyer ex works on the conditions contained in these Terms, or to credit the defective goods once the goods are returned at the buyer’s expense, or to offer the buyer a reduction in price of the goods concerned.

8.6. The seller is under no circumstances liable for indirect losses, such as running loss, loss of profits or loss of time.

## 9. Product liability

9.1. The seller is only liable for damages if the legislation in force at any time does not fully or partially exempt the seller from such liability.

9.2. The seller shall only be liable for damage caused by the products, where it can be shown that such damage was due to fault or negligence on the seller’s part or that of the seller’s employees. Under no circumstances shall the seller be liable for loss of profits, loss of earnings, or any other consequential financial loss.

- 9.3. The seller is not liable for damage to property or movables.
- 9.4. In the event, that the seller incurs product liability towards any third party, the buyer must indemnify the seller to the same extent as the seller's liability is limited according to the above. If a third party raises compensation claims against the buyer in the event of product damage, the buyer must immediately notify the seller of this.

## 10. Payment

- 10.1. The seller's Terms of payment are stated in the price offer/order confirmation.
- 10.2. If payment is made after the due date, late payment interest will be charged for each month started after the latest due date agreed for payment, at the rate stated on the invoice.
- 10.3. The buyer may not set-off any claims he might have on the seller from other legal matters in the purchase price, nor may the buyer hold back the goods to balance such counterclaims.
- 10.4. Any delay in payment shall also entitle the seller to hold back further deliveries, and in addition exempt the seller from all other contractual commitments. The seller is also entitled to demand compensation from the buyer.
- 10.5. In the event of non-payment, the buyer (debtor) shall pay all costs of collecting and recovering the debt, inclusive of charges and fees for lawyers, debt-collection agencies etc.

## 11. Copyright and production rights

- 11.1. Production rights follow the copyright, which means that models developed by the seller or models, for which the seller has paid development costs, may only be produced by the seller or with seller's permission.
- 11.2. Tooling costs that have been debited the buyer represent in all cases only part of the total cost. Tools are constructed as part of our machinery equipment and shall always be regarded as our property.

## 12. Drawings and descriptions

- 12.1. All drawings in brochures and data sheets are approximate and without liability. The seller reserves the right to make changes if the seller considers such changes to be technically necessary or advantageous.

## 13. All monies Retention of Title clause (RoT)

Notwithstanding delivery and the passing of risk, property in and title to the goods shall remain with the seller until the seller has received payment of the full price of (a) all goods and/or services subject to the Contract and (b) all other goods and/or services supplied by the seller to the buyer under any contract whatsoever. Payment of the full price shall include, without limitation, the amount of any interest or other sum payable under the terms of this and all other contracts between the seller and the buyer.

- 13.1. The seller only delivers, even if not expressly referred to, subject to retention of title in accordance with the conditions mentioned below.
- 13.2. All goods delivered by the seller remain seller's property until full payment.
- 13.3. The buyer is entitled to resell the goods subject to retention of title in the normal course of business. He assigns all Receivables accruing to him from the resale against his buyer or against third parties, to the seller's invoice amount including value added tax, regardless of whether goods were resold with or without processing. The buyer remains authorized to collect the claim against his customers. The seller is entitled to revoke this authorization if the buyer does not meet his payment obligations. In this case, the buyer is obliged to inform the

seller about the assigned claims and their debtors, to provide all necessary information for the recovery, to make the necessary documents available for enforcement and to notify his customers of the assignment.

- 13.4. The buyer must, on behalf of the seller, process the goods that are subject to retention of title, without any obligations for the seller arising from this. In the event of processing, combining, mixing, or blending of the reserved goods with other goods that do not belong to the seller, the seller acquires co-ownership of the goods which do not belong to him. The seller shall acquire co-ownership at the new value of the reserved goods in relation to the invoice value of the other goods.
- 13.5. The buyer must store the new item for the seller free of charge. To secure the seller's receivables against the buyer, the buyer also assigns to the seller such receivables against a third party where goods are subject to retention of title with a piece of real estate. The seller accepts this assignment already now.
- 13.6. In the event of any breach of contract by the buyer, the seller shall be entitled to repossess the goods that are subject to retention of title, and the buyer shall be obliged to hand them over. Such repossession of goods subject to retention of title shall not constitute a withdrawal from the contract unless the seller declares this in writing.
- 13.7. The buyer is obliged to insure the reserved goods at his own expense against theft, breakage, fire, and water damage.
- 13.8. The seller undertakes to release the securities to which the seller is entitled at the request of the buyer, to the extent that their value of the secured receivable exceeds more than 20%.

## 14. Disputes

- 14.1. All and any disputes arising out of or in connection with this contract shall be settled in accordance with the laws in the seller's country.
- 14.2. Any legal action must be brought in the seller's or buyer's jurisdiction at the seller's option.